

Robles Excavating
Seg and Jan Robles
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July 29, 2016

To: Austin Hartman (austinchartman@hotmail.com)/BTRLOA

Re: Requested proposal for 3 year road maintenance contract

Proposal encompasses the following:

1) Yearly maintenance of all major roads as described and defined by the Board. On a rotating yearly basis, maintenance work to be performed on roads as prioritized by the Board. This will be done to ensure the proper maintenance of all roads on the property over the 3 year period. It often takes several years to bring a subdivision's roads up to acceptable and much improved status because of long-needed repairs in addition to addressing the essentials for grading the roads. Therefore, Initial costs are generally higher in the first year. Yearly cost for this portion: \$10,000

2) Additional road repairs on secondary roads or other projects will be done yearly, again, based on the Board's determined needs and prioritization. The cost will be based on machine and labor time, as well as any materials needed. (Cost to be determined per repair project).

3) As indicated in the previously accepted and recently completed bid for this current year's work (2016), the prices listed in this proposal for machine and time reflects a discount given based on the securing of this 3 year contract.

Reduced rates:

Grader:	\$150 per hour/\$1200 per day
Backhoe:	\$110 per hour/\$880 per day
Dump truck:	\$60 per hour/\$480 per day
Dump tuck and backhoe:	\$150 per hour

If there are areas not covered or addressed in this proposal, or if clarification is needed, please call Jan at the number listed above.

We've been pleased with the positive responses regarding the road work recently done at the ranch, and appreciate the opportunity to provide ongoing quality service for your community.

Thanks,

Seg and Jan Robles/owners

Jane Phillips
Jane Phillips, Pres.